Truemove LLC Summary of Tariff Changes

Summary of all changes in each Section from 2019 to 2021

I. Section 1.1 – Hourly Rates and Charges

- a. Removal of weekend rate
- b. Implementation of "Standard Rate" and "Promotional Rate"
- c. Promotional Rate qualifications outlined in section 4
- d. "Per Man" increase from \$30 to \$40
- e. Verbiage added about adding additional trucks to a job
- f. Table added providing pricing examples for 2 truck jobs

II. Section 1.2 – Minimum Hourly Charges

- a. Peak Season (May 1-September 30): Two Hour Minimum
- b. Recognized Federal Holiday: Three Hour Minimum
- c. Cancellation within 48 hours results in a one-hour minimum charge

III. Section 2.1 - Bulky Items

- a. Removed hot tubs, whirlpools, riding lawnmowers, and golf carts from items we will move
- b. Gun Cabinet modified from "Standard/Steel" to "Over/Under 400lbs"
 - i. Standard/Steel: \$90/\$150
 - ii. Under/Over 400lbs: \$100/\$200
- c. Added Large screen televisions (60" & larger) \$50

IV. Section 2.9 - Right to Decline Move

a. Added: to decline any job deemed unsafe, unclean, inhospitable/aggressive towards the workers, or in the presence of illegal substances.

V. Section 3.1.2 - Claims

a. Modified time to file a claim from 30 days to 7 days

VI. Section 4.0 – Promotions

- a. Changed wording from "Weekday Rate regardless of day" to "Promotional rate"
- b. Added BNI members, networking groups, and marketing event leads to promotional rate recipients
- c. Added wording on tracking/promotional rate requirements.